



FOR IMMEDIATE RELEASE

HUDSON FIBER NETWORK LAUNCHES NATIONAL PARTNER PROGRAM

*Driven by Industry Leader Kevin Errity, “Partner Path”
Delivers High-value at Low-cost*

PARAMUS, NJ (April 28, 2015) – Hudson Fiber Network (HFN), a leading US-based transport, IP and network provider specializing in delivering network solutions to the financial and multi-location business community, announced the launch of “Partner Path.”

This new partner program will provide select national and regional telecom agents and systems integrators with resources and support to sell the HFN portfolio of network solutions for financial, content, carrier and enterprise clients.

Led by industry veteran Kevin Errity, “Partner Path” offers agents a portfolio of network solutions spanning Gigabit, Ethernet, SDN, Virtual Hub, Optical Wave and IP connectivity (10 MB through 100 GB), delivered in and between key US and global metropolitan markets via HFN’s fully-owned and operated fiber network.

The program delivers an array of benefits, including competitive compensation, flexible/custom business solutions, and sales enablement tools to help agents identify, qualify and close business. It also brings 24/7 US-based customer services with trained staff ready to assist agents with questions, training and support.

“HFN continues to evolve and find ways to accelerate growth. This program supports our long-term sales strategy, asset investments and client service commitments,” states Keith Muller, president & COO of HFN.

“Our commitment to design-and-build solutions delivers a critical advantage to our clients and agents, setting us apart as a premier expert and partner to the industry.”

Earlier this year, HFN announced the closing of its acquisition by Tiger Infrastructure Partners (“Tiger”), an independent private equity firm focused on investments in middle-market infrastructure assets and businesses in North America and Europe.

The company was also named one of Inc. 5000’s fastest-growing private companies, capturing the #3 in carrier, #13 in telecom and top 1000 in overall ranking.



ABOUT HUDSON FIBER NETWORK

Hudson Fiber Network (HFN) is the premier data transport provider, offering flexible networking solutions for financial, content, carrier and enterprise clients. The HFN suite of purpose-built solutions helps clients increase network efficiency and lower overall networking expenditures. Services include Gigabit Ethernet, optical wave solutions and IP connectivity (10 MB through 100 GB), and are delivered in and between key U.S. and global metropolitan markets, via HFN's fully owned and operated fiber network. HFN was established in 2002 and is headquartered in Paramus, New Jersey.

For more information, please visit www.hudsonfiber.com or contact us at 1-888-HFN-4573 or sales@hudsonfiber.com.

#

CONTACTS

Ann Willets
awillets@stcassociates.com
Direct +1 908 433 7821

Sophie Ann Terrisse
sophie@stcassociates.com
Direct +1 917 806 7698